



DATAGUARD COMPUTER MANAGEMENT LTD.

200 Pemberton Ave., North Vancouver, B.C., Canada V7P 2R5

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December 13, 1995

The Warren Group
102-1932 West 1st Avenue
Vancouver, B.C.
V6J 1G6

Attention: Murray Warren

Dear Mr. Warren,

On behalf of DataGuard Computer Management Ltd. I would like to thank you for introducing us to "Telesales". In the past, we haven't used telesales in our marketing efforts but instead have relied upon word-of-mouth or referral based prospects. Through your initiative we have successfully implemented a telesales and telemarketing engine within our firm.

One of the most valuable tools you provided us with was a telesales script with which we were able to successfully obtain appointments with many companies in the Vancouver area. As well, we have been able to use the information obtained through our telesales efforts to further target prospective clients. Although this program is only two months old, we look toward 1996 as a very successful year!!

Thank you for your efforts.

Sincerely Yours,

Joanne Bassett
Director Marketing